



#16598



#16599



OE Hose Assembly

## NAPA Belts/Hose BRANCHED HOSE SOLUTION

NAPA Belts/Hose released two new hoses to address a common failure on **2008-09 Chrysler Town & Country and Dodge Caravan minivans**. The branching component (or "Y" connector) are prone to cracks, which can result in premature failures. Our research indicates that demand for these replacement hoses thru dealers **exceeds 1,100 units per week**.

NAPA Belts/Hose engineers designed Part No. 16598 and Part No. 16599 with the following improvements to the hose branching component, providing a more robust branched hose assembly:

1. Developed the "Y" connector using high temperature and hydrolysis resistant materials with a 35% glass fill. This provides a stronger, longer lasting component.
2. PowerGrip SB clamps are used to connect the hoses for leak free joints and eliminate the potential of damaging the components with excessive pressure.

#### Other Key Selling Features include:

- **First to Market** – no other aftermarket competitor offers a solution
- **Abrasion shields** – increased durability
- **Quick-Connect connector** – included on 16598

NOTE: The OE dealer only offers the entire assembly, including the rear heater pipe. The heater pipe does not fail and including this in the assembly creates a more difficult repair. No cutting of crimps required. Old hose can easily be removed by releasing the constant tension clamp and replace with the NAPA Belts/Hose assembly.

If you search the web, you'll find various posting on this issue. Here is a brief YouTube clip from a vehicle owner with his "solution." Also take a look at the comments posted from other frustrated owners.

<http://youtu.be/USWZCf97pMo>

These hose assemblies create a tremendous selling opportunity and helps reinforce our position as the industry leading solution provider. Please make sure your customers are aware of these new hoses and the problem solving benefit they provide the consumer.

Thanks and good selling.